

THE MARION I. & HENRY J. KNOTT FOUNDATION

BY THE NUMBERS

As of December 31, 2019

ABOUT US

\$59 MILLION in assets as of December 31, 2019

34 FAMILY MEMBERS serve on our Board of Trustees

3 FULL-TIME staff members work in our office

ABOUT OUR GIVING

3 GRANT CYCLES are held in February, June, and October

APPROXIMATELY **50** GRANTS TOTALING **\$2.5** MILLION are awarded each year

10 COUNTIES & JURISDICTIONS in Maryland comprise our giving area

97% OF TRUSTEES conducted a site visit in 2019

16 YEARS is the average tenure of our Trustees

EDUCATION is our largest program area

\$120,000 was our largest grant in 2019

\$47.000 was our median grant in 2019

DEAR FRIENDS AND COLLEAGUES,

In 2019, we responded to the many needs in our community while maintaining one purpose: to honor our founders' legacy of generosity to strengthen our community.

Our grants showcase the Foundation's work in education. human services. Catholic activities, health care, and arts and humanities. We also completed the third year of our BOOST strategic grantmaking initiative, connecting older youth in Baltimore City with mentoring relationships. We hope you enjoy reading more about our grantmaking in this annual report.

As a Catholic family foundation, we are pleased and privileged to engage three generations of Knott family members to carry out the work that our founders, Marion and Henry Knott, began over four decades ago.

Thank you for your interest in our mission, and for working with us to help respond to the many needs of our community in the Archdiocese of Baltimore.

Gridsay Dallagher

Lindsay Gallagher President, Board of Trustees

Kelly Medinger

ABOUT THE KNOTT FAMILY LEGACY

\$64.5 MILLION in foundation grants have been awarded since 1977

253 MEMBERS MAKE UP THE KNOTT FAMILY direct descendants of Marion & Henry Knott, their spouses, and children

3 GENERATIONS serve on our Board of Trustees



Kelly medinger

Executive Director



EDUCATION **EXERCISE & EXCELLENCE**



Mother Seton Academy uses education grant to support their 25th anniversary building campaign

"It's so great to see the kids watching the new gym being built," observes Sister Peggy Juskelis, President of Mother Seton Academy. "They see this as a sign of people's belief in them. To the kids, it's not just a steel structure, it's a symbol of the great promise the future holds and the transformative effect of education."

Henry and Marion Knott, our founders, believed that education was the key to success. They sought to support both students who were excelling academically and students who had limited

Mr. and Mrs. Knott prioritized Catholic education both because of their personal faith and because they valued both the character development it nurtured in students and the moral stability it provided to the community. And though they primarily supported Catholic education, their interests were not exclusive. They sought to support the greater Baltimore community by providing opportunity to motivated students in and outside the Catholic faith.

When investing in education, Mr. Knott had high standards for schools and students alike. He supported schools that were producing leaders, and that were well-run institutions. He expected that schools would be financially sound, have excellent academics, and show successful outcomes for students. His expectation was that students, after benefitting from educational opportunity, would emerge as active citizens ready to give back and become leaders in their communities.

Today, the Marion I. and Henry J. Knott Foundation continues our founders' commitment to education by prioritizing Catholic education. We also support special needs schools, private colleges and universities, out-of-school-time programs, and students and produce lasting outcomes within the Archdiocese of Baltimore.

ABOUT MOTHER SETON ACADEMY

Located in the Greenmount neighborhood of Baltimore City, Mother Seton Academy was founded in 1993 by a group of six Roman Catholic religious orders. It was named in honor of St. Elizabeth Ann Seton, the first American-born saint and the foundress of the country's first free Catholic school for girls.

Mother Seton Academy's 83 boys and girls in grades 6-8 are all on full scholarships. They come to the school through a competitive admissions process, where it is typical to have 80 students applying for only 30 seats. To date, the school has graduated 470 students who have since gone on to become police officers, professional educators, members of the armed services, and more.

"The kids are with us beyond the three years they are here," comments Sister Peggy. Mother Seton's graduate support program follows the students through high school, ensuring a near perfect 100% graduation rate every year.

BUILDING A GYM

Before this new gym was under construction, Mother Seton Academy's students practiced basketball on a makeshift court obstructed by two poles. "They never had a full court to run," explains Sister Peggy. "Now they will feel like real athletes in a true, high-quality middle school gymnasium."

The gymnasium will also include a music and community room. "The local community is very pleased with what we're doing," shares Sister Peggy. The school plans to offer the community room to the adjacent parish, St. Ann's Catholic Church, as well as local associations for neighborhood events.

FUNDRAISING FOR THE PROJECT

"The Knott Foundation was the first grantor to support the project," comments Rachel Trask, Development Director. After the Foundation's support, Mother Seton Academy's campaign total grew from \$1.3 million to over \$3 million. Beyond the capital campaign, Mother Seton Academy also raises approximately \$1.5 million each year to fund the school's day-to-day operations.

Sister Peggy concludes: "The philanthropic community is foundational to the success of Mother Seton Academy and our students. Your faith in our students helps them to believe in themselves."

BOOST INITIATIVE

BUILDING OPPORTUNITIES IN OUT-OF-SCHOOL TIME

Kids need committed and caring adults to help them navigate life. Out-of-school time programs are a great avenue to build those relationships and help them realize their full potential. Yet an increasing number of low-income students are on the sidelines, and older youth in particular (those in middle and high school) often face the most complex barriers to participation.

Our BOOST initiative focuses on reaching these older youth. Our goal is to engage and retain them in comprehensive out-of-school time programs that promote enduring life skills. Recognizing there are many ways to do this, our strategy is all about relationships.

In our research and conversations with field experts, we learned a growing body of evidence suggests that a consistent relationship with a caring adult is the single most important ingredient to increasing the likelihood that a young person will flourish and become a productive adult.

Through our BOOST initiative, we would like to see organizations demonstrate significant depth, duration, and reach of informal and formal mentoring relationships between older youth and caring adults. With those measures, research says in the long-term these youth will experience improved educational outcomes and labor market success, improved decision-making capabilities, and beneficial effects on a number of other well-being variables - all of which point to our founders' deep-seated value of education, opportunity, and hard work.

BOOST ROUND III GRANT RECIPIENTS

Next One Up aims to transform the lives of young men in Baltimore City by supporting and advancing their academic, athletic, and social development

Thread engages underperforming high school students in Baltimore City, provides them with a family of committed volunteer mentors, and encourages them to become selfmotivated, resilient, and responsible citizens



CATHOLIC ACTIVITIES **A PLACE TO CALL HOME**

St. Clare Parish uses Catholic activities grant to renovate convent for Baltimore area Catholic school teachers to live in a community of faith and friendship

"Our mission is the spread the Word of God and be the Light of Christ for the Essex community in this day in time," proclaims Father Richard Gray, Pastor of St. Clare Parish in Baltimore County.

To further that mission, St. Clare Parish goes beyond offering Mass, sacramental rites, and fellowship programs. Each year, up to ten graduate students who are teaching in Baltimorearea Catholic schools call the Parish's convent "home."

"It's great to have them on our campus," shares Fr. Gray. "They bring youth and energy to our 11:00 a.m. mass every Sunday, and from a practical perspective, their presence means we don't have an empty building on our property, and the parish benefits from the added rental income."

and Mrs. Knott responded to the needs of the clergy both out of gratitude for the compassion their own family had and a desire to support the work of men and women of integrity whom they saw serving the needs of the broader community. They supported the development of clergy and lay

Our founders' devotion to the Catholic faith and support of er died young, and his own mother and aunt were raised and schooled by the School Sisters of Notre Dame. That

ABOUT ST. CLARE PARISH

Opened in 1956, St. Clare Parish serves over one thousand families in the Essex community. The church has been renovated twice – once after a massive fire in 1970, and again in 2016, partly with funds from the Knott Foundation.

In 2018, the church received another Knott grant to upgrade various features of the convent where the graduate education students are housed. The renovation improved the kitchen. added a full bathroom, and addressed some longstanding maintenance issues.

ABOUT OPERATION TEACH

Operation TEACH is a two-year post-graduate service program at Notre Dame of Maryland University, with the goal to develop a corps of highly committed educators to meet the needs of children in Baltimore area Catholic elementary and secondary schools.

Students in Operation TEACH live on a stipend of \$14,000/year, teach full-time in a local Catholic school, attend graduate classes on evenings and weekends, and live in community with their fellow teachers. There are currently 16 students in the program who live at St. Clare Parish and St. Thomas Aquinas Church. They teach first grade through high school at 14 different Catholic schools in Baltimore City and Anne Arundel, Baltimore, and Harford Counties.

"Operation TEACH participants have lived in a lot of old convents throughout our 20-year history," reflects Angela Simmons, Director of Operation TEACH. "St. Clare Parish's convent is among the best residential facilities we have been able to utilize. It is in good shape, especially with the recent renovations, and the location is convenient to an abundance of schools across the Archdiocese."

A CONVENT CALLED HOME

Monica is from Scranton and teaches middle school language arts at St. Joe's Fullerton. She describes Operation TEACH as a "bundle deal - with housing, education, a job, and a support system on top." This is her second year in the program, and when she reflects on the recent convent renovations, she remarks, "My favorite thing is that there's always someone cooking in the kitchen this year - it's a great joy to see and makes it feel more like home."

Fr. Gray concludes with a serendipitous connection to his own life story: "I was a teacher before I was a priest. I taught for eight years in Delaware before going to Seminary. If a program like Operation TEACH had been around back then, I would have been in it."





HUMAN SERVICES REVENUE FOR RESULTS

Baltimore Child Abuse Center uses human services grant to grow its grants management team in order to help heal and protect more children

How do you double your grant revenue in a year by applying for fewer grants? Ask the Baltimore Child Abuse Center.

not grow up wealthy. As a result, they had sincere compassion for others in need. Mrs. Knott, whose parents died when she was a young teen, had incredible compassion for people a hardships in life. Mr. Knott started out driving a ick, then spent time learning about construction, and hed his own building business. He was given s that changed the trajectory of his own life, and to do the same for others. They both believed in g people who wanted to help themselves and get giving and opportunity to pass on to others.

While they prioritized creating opportunity for people, our on their fa nily farm and after having achieved success, they need. At another time, Mr. Knott's children recalled their father manufacturer to buy out the remaining inventory at the end of season, and was on his way to donate the hundred or so coats to Catholic Charities to give to the homeless.

Compelled by their own life experiences and their faith, our founders had sincere compassion for the poor, the hungry, the sick, and in particular for women, children and families in crisis.

human service needs within the community. Our grants touch to housing and homelessness, to workforce development, to family and children's services.

ABOUT THE CENTER

Since 1987, Baltimore Child Abuse Center has helped children who have been abused, sexually assaulted, victimized, or witnesses to homicide. The Center, which recently joined LifeBridge Health as a wholly owned not-for-profit subsidiary, provides free services to more than 1,800 children and their non-offending caregivers every year, including medical treatment, forensic interviews, and mental health treatment.

"The violence and trauma a child suffers at the hands of adults takes its toll on their lives and social outcomes," states LaDonna Morgan, Chief Operating Officer at Baltimore Child Abuse Center. "We are in the fight to protect them and help them on their path to healing."

INCREASING GRANTS CAPACITY

The Knott Foundation has supported the Center for more than 20 years. Most recently, the Foundation awarded a grant to increase the Center's capacity to research, apply for, and administer grants.

One unexpected lesson the Center learned during the grant period: "It's not as much about the number of grants you win, but the size of those that you do," states Morgan. The Center actually applied for fewer grants but doubled their grant revenue in just one year, from \$1.3M to \$3.1M. They did this by seeking larger, multi-year grants, seeing their average award increase from just under \$40,000 to \$150,000 in 12 months.

"We also developed a new grant strategy, improved our data collection and tracking, implemented program improvements and quality assurance measures, and successfully administered larger and more complex grants than ever before," comments LeeAnne Woods, Director of Grants Management. "Without the addition of the Grants Coordinator, through the support of the Knott Foundation, we would not have been able to achieve these goals," continues Woods.

A PATH TO HEALING

More grant funding has allowed the Center to establish a mental health department to better serve children.

"We used to refer children and families to therapists in the community, but we found there was a very low connection rate," notes Morgan. Grant funding helped the Center hire two therapists and create a therapy department, and in three years the Center has grown the department to six therapists, meaning they can see children immediately, without having to put them on a wait list.



Clearly, Baltimore Child Abuse Center has been successful at turning revenue into results: "Our grants capacity is directly tied to our programmatic ambitions for the organization," concludes Morgan. "That revenue ensures our doctors, nurses, therapists, and social workers can do the important work they do and positively impact the lives of the children they see."



HEALTH CARE THE DENTIST IS IN



Mission of Mercy uses health care grant to launch new mobile dental clinic

A group of 50 people or so sit in a church hall, waiting for their name to be called so they can see a doctor or a dentist. "Just look at them waiting here, and then look at their faces when they get off the van," one patient remarks.

Our founders raised a family during an era where good medical care was hard to come by. Hospitals were just beginning to be built as pillars within communities and were not as accessible as they are today. Mr. and Mrs. Knott saw the potential that e, quality care had for strengthening the community pathetic towards the strife that illness and death causes in a famil

During his lifetime, Mr. Knott used his business acumen and nce to purchase and then donate land to tions. He knew that having world class medical ties would bring recognition and strength to the more community.

Today the Foundation continues our founders' commitment in

ABOUT MISSION OF MERCY

Started 25 years ago and operating in Maryland, Pennsylvania, Texas, and Arizona, Mission of Mercy attracts hundreds of medical volunteers who see patients at local sites that host the organization's traveling medical and dental clinics.

"Mission of Mercy is a medical home for patients who do not have insurance or cannot afford care," shares Jennifer White, Development Director. For example, 70% of patients at the four clinic sites in Maryland have chronic health issues that require regular care and monitoring, and Mission of Mercy will provide all of their medications, lab work, and doctor's visits freeof-charge.

RESPONDING TO THE NEED FOR DENTAL CARE

"We have a real dental crisis in the United States," explains Linda Ryan, Mission of Mercy's Executive Director. Dental care is not included in the Affordable Care Act, Medicare, or Medicaid, and supplemental dental insurance is expensive. Combine that with a dearth of general dentistry practitioners, and people are putting off regular dental care until a crisis emerges.

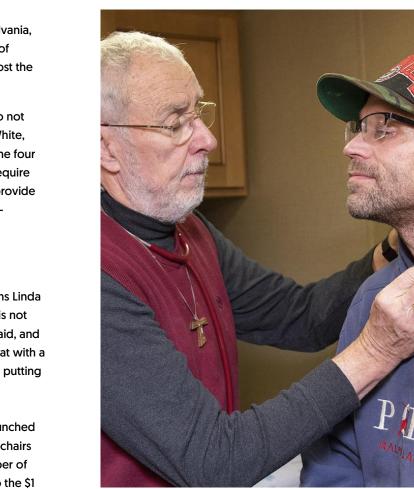
In responding to this need, Mission of Mercy recently launched a new mobile dental clinic, complete with three patient chairs and professional dental equipment, to double the number of patients they serve. The Knott Foundation contributed to the \$1 million fundraising campaign, which included purchasing and fully outfitting the mobile dental clinic and funding its first two years of operations.

With the new mobile dental clinic, Mission of Mercy is able to see more patients, as well as store and utilize more highend instrumentation.

RESTORING SMILES

Enter Dr. Roslyn Kellum, DDS, the Dental Director at Mission of Mercy, and a team of volunteer dentists from the communities the clinic serves. Dr. Kellum (who is both a dentist and registered nurse) and the volunteer dentists provide dental care to their patients, but also refer them to the medical clinic for issues such as heart disease, high blood pressure, and diabetes. "You can tell a lot about somebody's health just by looking in their mouth," Ryan remarks.

Looking at the faces of patients climbing down the stairs of the new dental van, their smile says it all: "I get pleasure and great joy in restoring patients' smiles because all smiles matter," concludes Dr. Kellum.





ARTS & HUMANITIES A PARTNERSHIP WITH UNBRIDLED POTENTIAL

B&O Railroad Museum uses arts and humanities grant to build a home on their campus for the Baltimore City Mounted **Police Unit**

A class of kindergartners from James McHenry School walks out of the B&O Railroad Museum abuzz with excitement. As the first school group to tour the First Mile Stable – an innovative partnership between the Museum and the Baltimore City Police Department – the children had spent the morning meeting horses and talking to Sargent Russ Robar, the head of the City's Mounted Police Unit.

Our founders valued arts and humanities for the well-rounded education it brings to humanity and the role it can play in strengthening a community.

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Today the Foundation supports performing, visual and instructional arts programs in the community.

ABOUT THE B&O RAILROAD MUSEUM

The Baltimore & Ohio Railroad Museum is recognized as the birthplace of American railroading. The Museum holds the oldest and most comprehensive collection of railroad history in the Western Hemisphere.

Located on a 40-acre campus in southwest Baltimore, the Museum is both a cultural anchor for the local community and a destination for more than 185,000 guests each year from around the world. Tours include regularly scheduled train rides, demonstrations of historic equipment, access to the Museum's fully operational restoration shop, admission to numerous galleries and exhibitions, and a robust educational program for school children that focuses on transportation, history, and innovation.

THE FIRST MILE STABLE PROJECT

For the past three decades or more, the hard-working horses from Baltimore City's Mounted Police Unit have lived in a former car dealership beneath a major highway in the City. The B&O recently raised over \$2 million to build a stable and paddock for the horses on their 40-acre campus, naming the project "The First Mile Stable." The term "First Mile" refers to its location where the first mile of long-distance rail was laid and the first passenger station was built.

Visitors to The First Mile Stable will enjoy talking to Sgt. Robar or one of his police officers, as well as meeting the horses themselves. The Unit currently consists of four horses and four officers, but has the capacity to more than double in size in the future. The Unit's horses are selected for their ability to interact with people and to perform police work. "Big D," the lead horse for the Unit, has even received an international award for bravery and was just inducted into the Horse Star Hall of Fame.

A COMMUNITY BUILDER

"A major purpose of the project is to better integrate the police and the community through educational activities and positive bonding," states Kris Hoellen, Executive Director. She cites the First Mile Stable's community classroom and demonstration area as resources for groups to spend time learning about the Mounted Unit and witnessing first-hand how the horses are cared for. School children will be exposed to equine studies, law enforcement, and transportation as potential career pathways.

"The whole project is a way to help reach into the community," concludes Francis Smyth, Board Chair of the B&O. "Our hope is to help spark community economic development for this area, act as a deterrent for unsafe activity, and ultimately bring more visitors to the B&O as a cultural anchor for the neighborhood."





2019 GRANT AWARDS

FOUNDATION GRANTS

Archbishop Spalding High School, \$100,000 Associated Catholic Charities, Inc., \$25,000 Athletes Serving Athletes, \$40,000 Baltimore Chesapeake Bay Outward Bound School, \$40,000 Baltimore Hunger Project, \$12,500 Christ the King Church, \$35,000 **Cornerstone Community Housing,** \$50,000 Cristo Rey Jesuit High School, \$46,000 **Dyslexia Tutoring Program,** \$55,000 Enoch Pratt Free Library, \$15,000 Gilchrist Hospice Care, \$25,000 Immaculate Heart of Mary School, \$80,000 Irvine Nature Center, \$15,000 Monsignor O'Dwyer Retreat House, \$75,000 Oblate Sisters of Providence, \$100,000 Our Lady of Perpetual Help School, \$42,000 Our Lady of Victory School, \$70,000 Pathfinders for Autism, \$30,000 **Paul's Place, Inc.,** \$80,000 Resurrection-St. Paul School, \$70,000 Saint Ambrose Catholic Church, \$80,000 Saint Casimir Catholic School, \$75,000 Santa's Helpers Anonymous, \$10,000 Shepherd's Clinic, \$43,318 Soccer Without Borders Baltimore, \$40,000 South Baltimore Learning Center, \$47,306 St. Frances Academy, \$75,000 St. Francis of Assisi School, \$75,000 St. John the Evangelist School (Severna Park), \$43,400 St. John Westminster, \$85,000 St. Maria Goretti High School, \$58,788 St. Thomas More Academy, \$40,000 St. Thomas More Roman Catholic Congregation, \$75,000 Strong City Baltimore, \$35,000 The Catholic High School of Baltimore, \$120,000 The Community School, \$25,000 The First Tee of Greater Baltimore, \$25,000 The Hearing and Speech Agency, \$15,000 The Light House, \$18,000 University of Maryland St. Joseph Medical Center Foundation, Inc., \$100,000

DISCRETIONARY GRANTS

iAdelante Latina!. \$3.667 Baltimore SquashWise, \$2,500 Calvert School. \$2.500 Church of the Immaculate Conception, \$1,000 Community Law Center, Inc., \$2,500 Cornerstone Community Housing, \$1,250 **Fund for Educational Excellence,** \$5,000 Helping Up Mission, \$1,000 HOPE for All Inc., \$2,500 Ignatian Volunteer Corps., \$3,000 Interfaith Service Coalition of Hancock, MD, Inc., \$5,000 Little Sisters of the Poor - St. Martin's Home, \$3,000 Living Classrooms Foundation, \$1,250 Lovola Blakefield, \$1,500 Loyola Blakefield, \$1,500 Lovola Blakefield. \$1,000 Manna House, Inc., \$2,500 Manna House, Inc., \$1,250 Marian House, \$4,500 Maryland Center for Veterans Education & Training, \$7,500 **Next One Up.** \$5,000 Notre Dame Preparatory School, \$2,000 Notre Dame Preparatory School, \$1,000 Pathfinders for Autism, \$5,000 **Paul's Place, Inc.,** \$1,000 Pregnancy Center North, \$1,500 Safe Alternative Foundation for Education, Inc., \$1,000 Saint Ignatius Loyola Academy, \$3,750 School of the Cathedral of Mary Our Queen, \$1,000 Sisters Academy of Baltimore, \$2,500 St. Francis Neighborhood Center, \$5,000 St. James Academy, \$2,500 St. James Academy, \$2,500 The Walters Art Museum, \$5,000 UEmpower of Maryland, The Food Project, \$2,500 **WVTO Radio**, \$2,500

BOOST GRANTS

Next One Up, \$128,000 over two years (\$64,000/year) Thread, \$105,000 over three years (\$35,000/year)

MISSION

The Marion I. & Henry J. Knott Foundation is a Catholic family foundation committed to honoring our founders' legacy of generosity to strengthen our community.

VISION

Our founders Marion and Henry Knott had a vision: To provide resources for nurturing and sustaining family unity through cultural, educational, health care and human service activities in the Roman Catholic community and through the activities of other deserving agencies that the Knott family encouraged and supported. This vision resulted in the establishment of the Marion I. & Henry J. Knott Foundation, Inc. a 501(c)[3] corporation, in 1977.



VALUES

Working as a family, we are guided by the following shared beliefs and values:

UNDERSTANDING

and responding to the needs of our community through informed grantmaking

RESPECTING

the values of the Roman Catholic faith

ENGAGING

in the ongoing education of trustees and staff in the field of philanthropy and the nonprofit community

ENSURING

good stewardship of the resources entrusted to our use

ENCOURAGING

open communication, compassion, respect and trust among community, staff and family

KNOTT FOUNDATION TRUSTEES As of December 31, 2019

Dan Gallagher David Gallagher Lindsay Gallagher Michael Gallagher Emily Hanssen E.B. Harris Kelly Harris Thomas Harris Carlisle Hashim Marion Hashim Erin Knott Marion Knott Martin Knott Martin Knott, Jr. Owen Knott Teresa Knott Brian McDonald Meghan McDonald Peter McGill David Porter Joanna Porter Laurel Porter Martin Porter John Riehl Margie Riehl Michael Riehl Brooke Rodgers Michael Rodgers Patrick Rodgers Geralynn Smyth John Smyth Jamie Stodd Emmett Voelkel Ryan Voelkel

KNOTT FOUNDATION STAFF

Kelly Medinger Executive Director Carol Hoffman Executive Manager Kathleen McCarthy Grants and Information Technology Manager



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